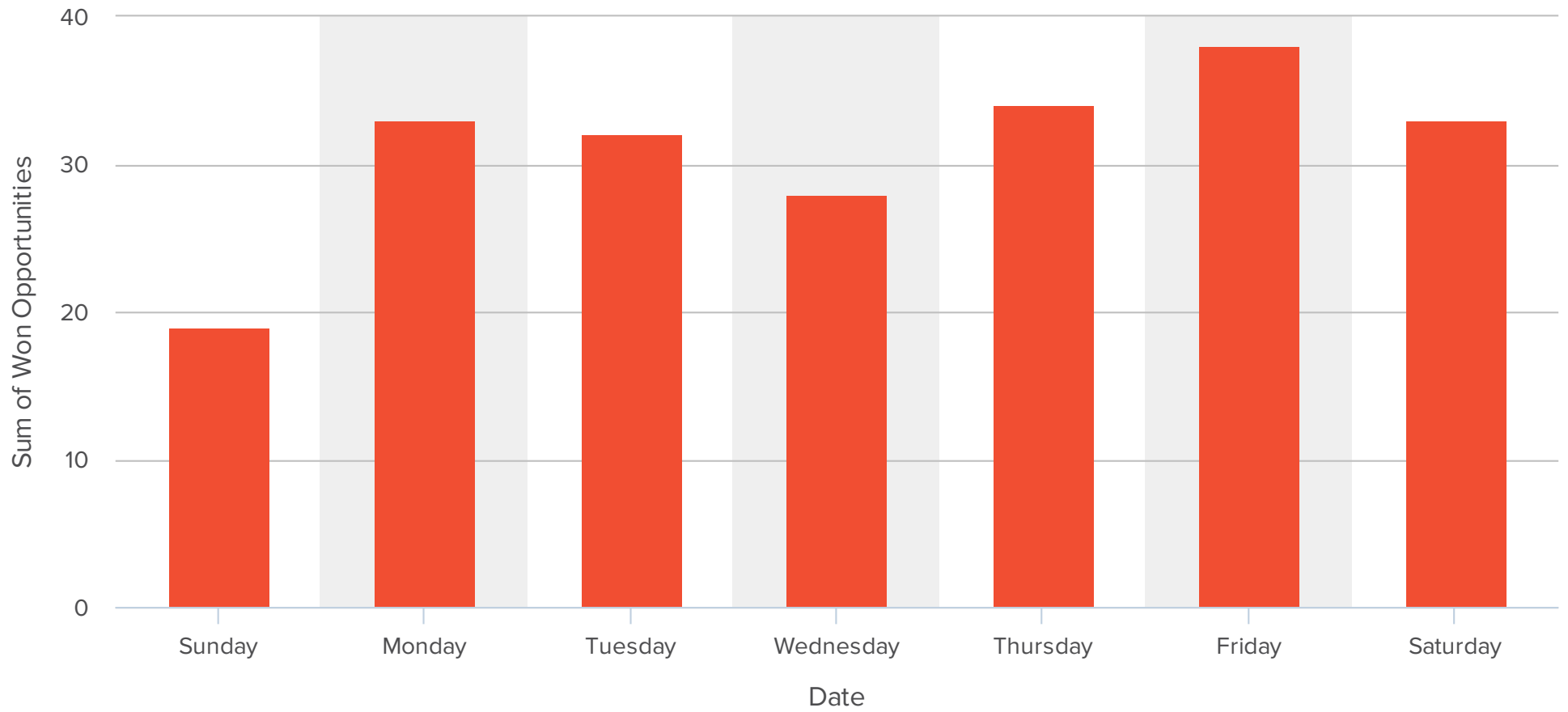
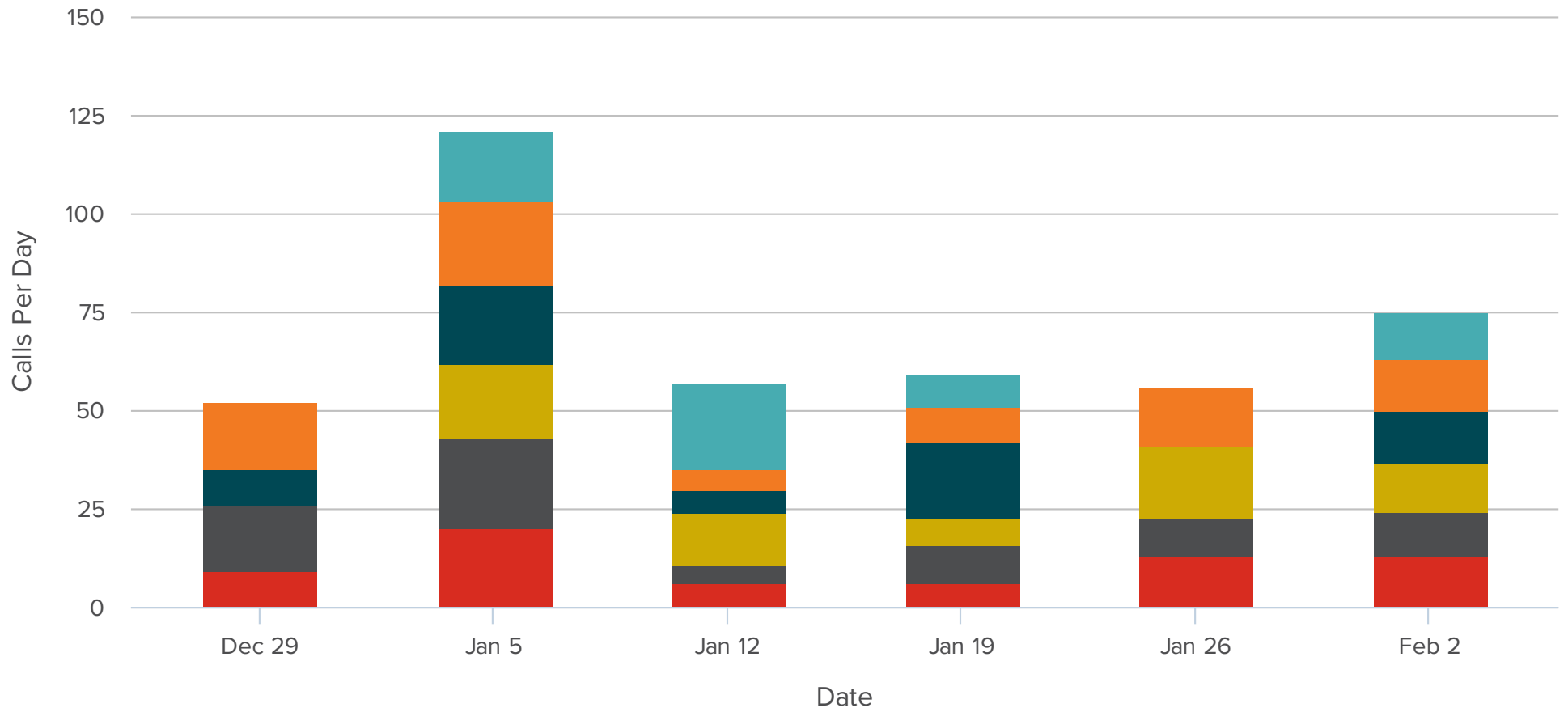


Won Opportunities by Date



Sum of Won Opportunities

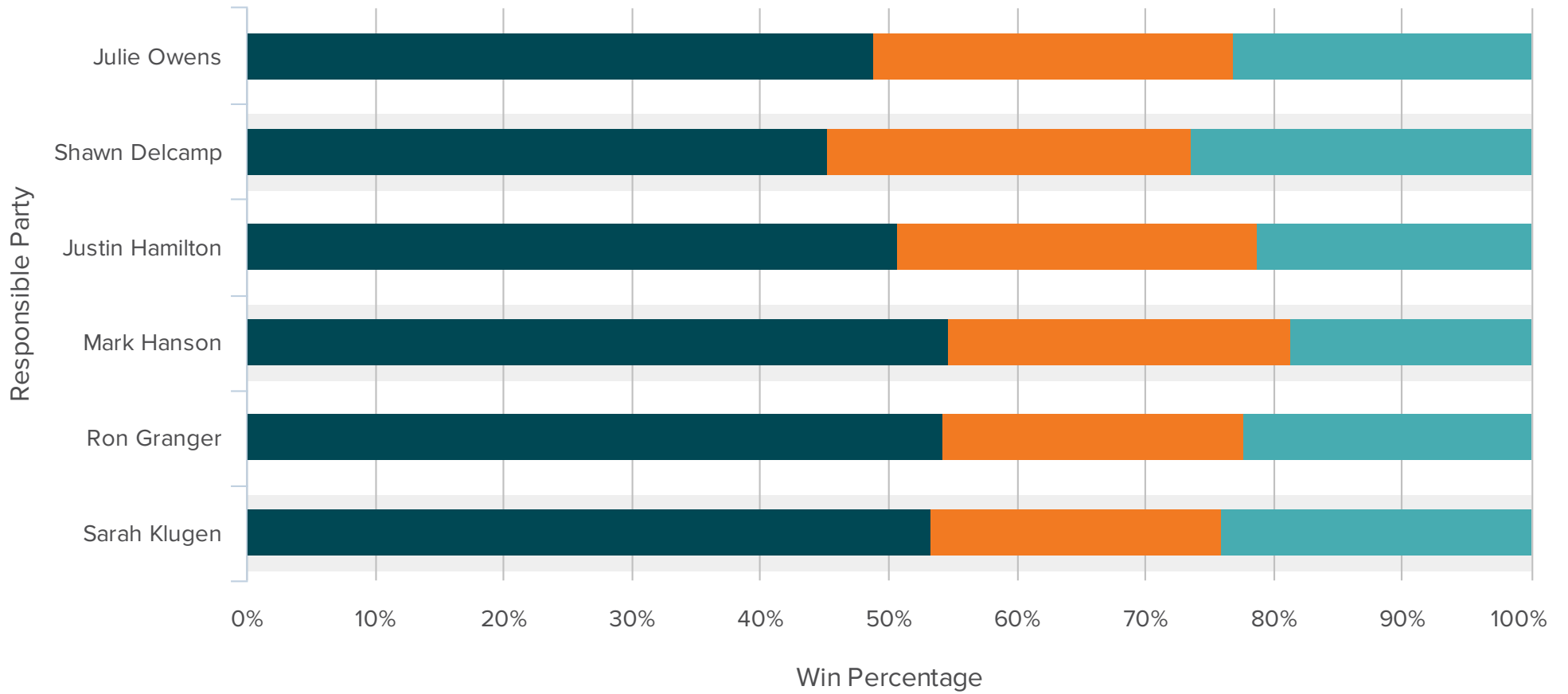
Calls Per Week by Support Rep



Julie Owens
Mark Hanson
Sarah Klugen

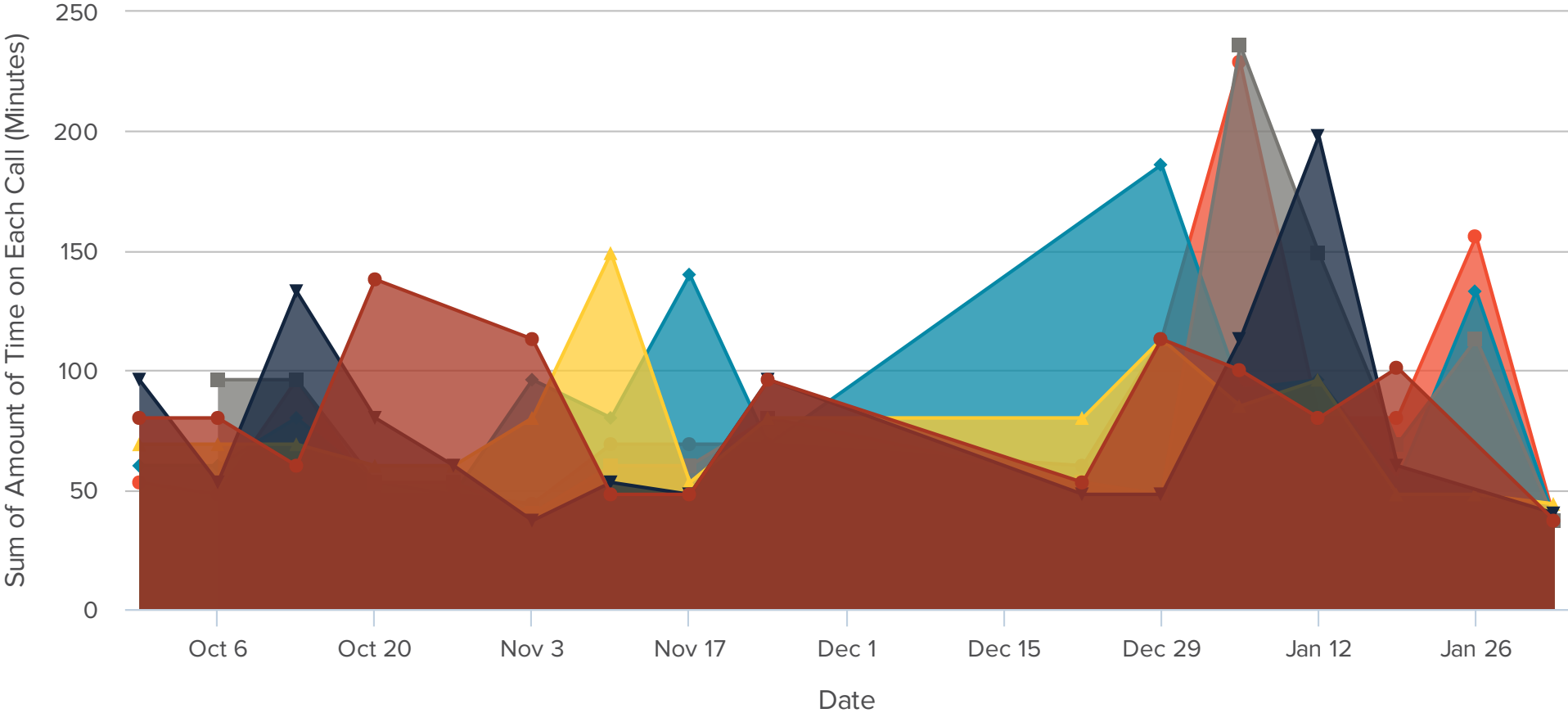
Justin Hamilton
Ron Granger
Shawn Delcamp

Won Proposals Percentage by Responsible Party



- Sum of Won Opportunities
- Sum of Lost Opportunities
- Sum of Lost Calls

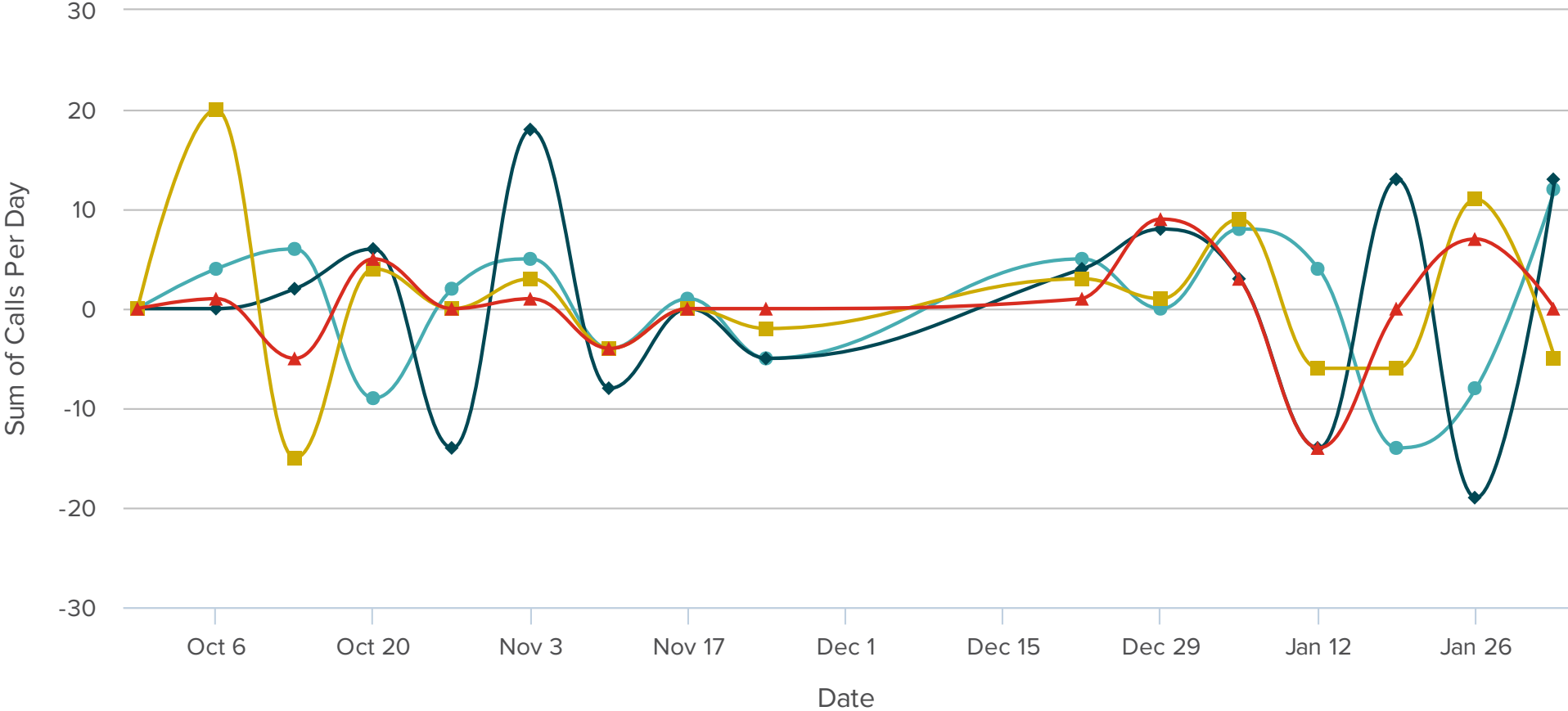
Amount of Time on Each Call by Rep



- Shawn Delcamp
- Ron Granger
- Julie Owens

- Justin Hamilton
- Sarah Klugen
- Mark Hanson

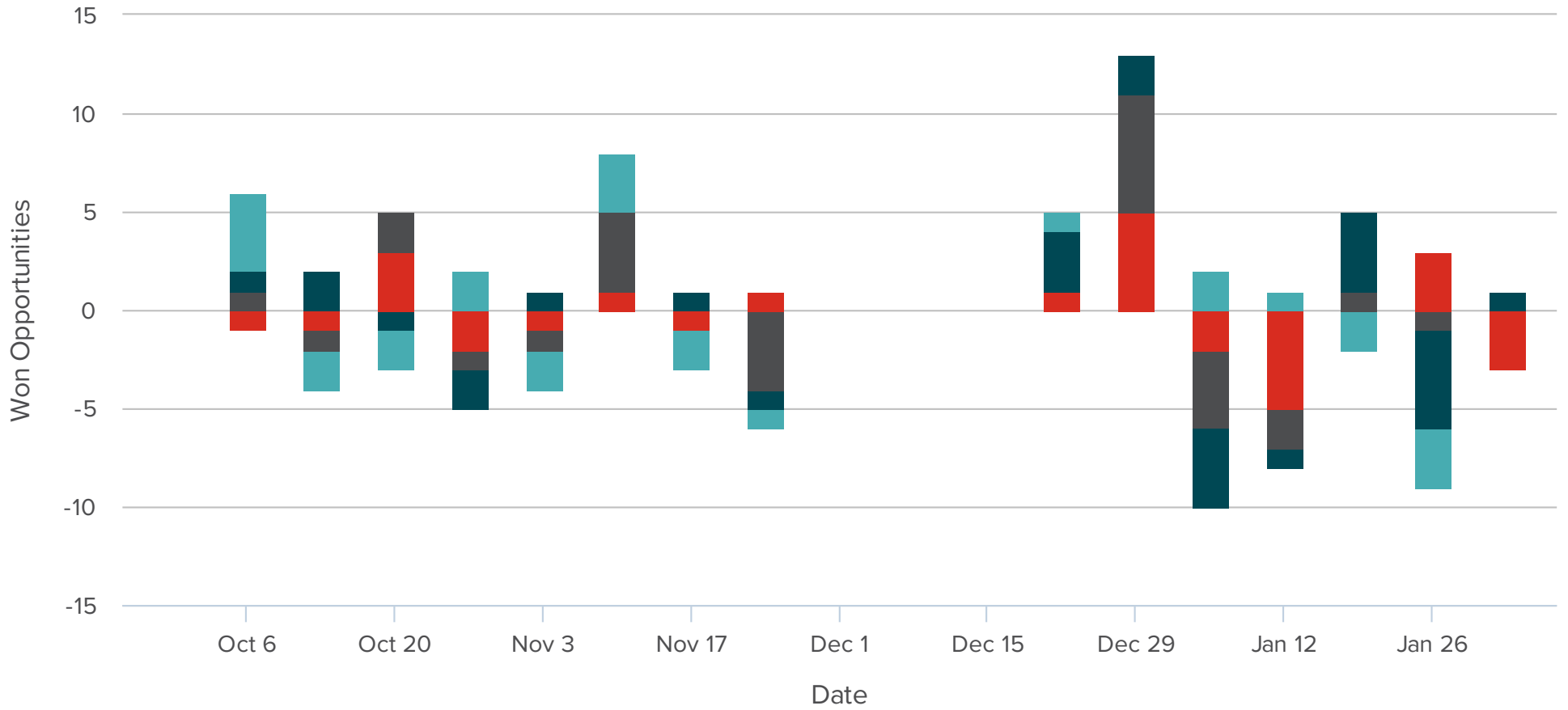
Rate of Contact by Rep



Julie Owens
Ron Granger

Mark Hanson
Shawn Delcamp

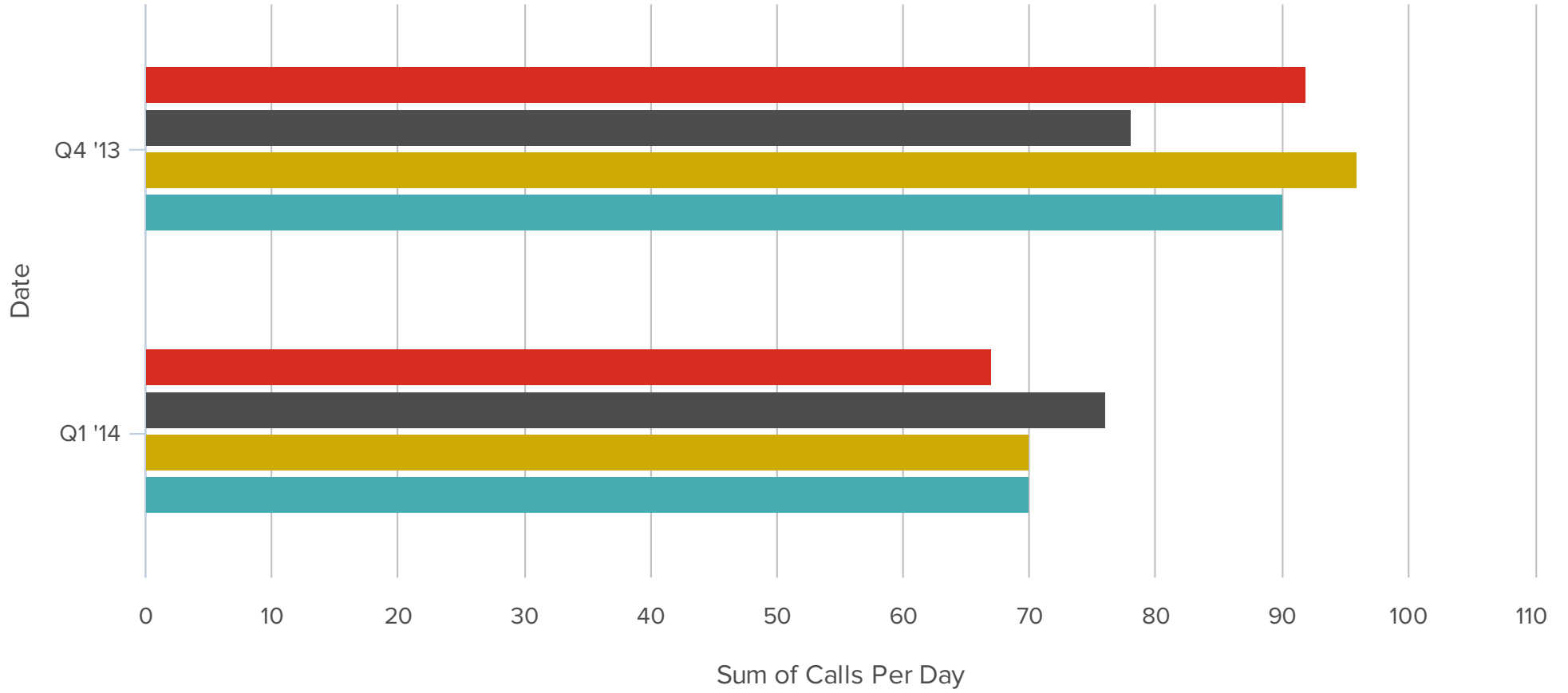
Change in Wins MoM



Julie Owens
Sarah Klugen

Mark Hanson
Shawn Delcamp

Calls per Day by Quarter



Julie Owens
Sarah Klugen

Ron Granger
Shawn Delcamp